# ATLANTA MUSIC PROJECT, INC. (A Nonprofit Organization)

# **FINANCIAL STATEMENTS**

**Years Ended July 31, 2018 and 2017** 

## **TABLE OF CONTENTS**

	Page
INDEPENDENT AUDITORS' REPORT	1 - 2
FINANCIAL STATEMENTS	
Statements of Financial Position	3
Statements of Activities	4 - 5
Statements of Functional Expenses	6 - 7
Statements of Cash Flows	8
Notes to Financial Statements	9 - 11



#### INDEPENDENT AUDITORS' REPORT

Board of Directors **Atlanta Music Project, Inc.** 

We have audited the accompanying financial statements of **Atlanta Music Project, Inc.** (a nonprofit organization), which comprise the statement of financial position as of July 31, 2018, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used, and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### **INDEPENDENT AUDITORS' REPORT - CONTINUED**

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#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **Atlanta Music Project, Inc.** as of July 31, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Prior Period Financial Statements**

The financial statements of **Atlanta Music Project, Inc.** as of July 31, 2017, were audited by other auditors whose report dated April 17, 2018, expressed an unmodified opinion on those statements.

Atlanta, Georgia January 8, 2019

## STATEMENTS OF FINANCIAL POSITION

## July 31, 2018 and 2017

	2018	2017
ASSETS		
CURRENT ASSETS Cash and cash equivalents Grants receivable	\$ 30,501 59,900	\$ 8,632 35,000
Total current assets	90,401	43,632
EQUIPMENT, NET	97,738	113,653
INVESTMENTS	3,739	3,171
	<b>\$ 191,878</b>	\$ 160,456
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES Accounts payable Accrued expenses Bank overdraft Due to related parties	\$ 44,633 26,201 - 39,993	\$ 18,819 24,631 3,692
Total current liabilities	110,827	47,142
NET ASSETS Unrestricted Temporarily restricted  Total net assets	72,388 <u>8,663</u> 81,051	104,682 <u>8,632</u> 113,314
	\$ 191,878	\$ 160,456

## **STATEMENT OF ACTIVITIES**

	Temporarily Unrestricted Restricted			Total	
SUPPORT AND REVENUE					
Corporate funding	\$	123,442	\$	-	\$ 123,442
Government grants		85,178		-	85,178
Foundation grants		417,696		-	417,696
Program fees		54,610		-	54,610
In-kind contributions		8,000		-	8,000
Individual donations		110,787		-	110,787
Other revenue		671		31	 702
Total support and revenue and					
reclassifications		800,384		31	 800,415
FUNCTIONAL EXPENSES					
Program services		678,281		_	678,281
Management and general		144,422		_	144,422
Fundraising		9,975		<u> </u>	 9,975
Total functional expenses		832,678		_	832,678
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CHANGE IN NET ASSETS		(32,294)		31	(32,263)
NET ASSETS					
Beginning of year		104,682		8,632	 113,314
End of year	\$	72,388	\$	8,663	\$ 81,051

## **STATEMENT OF ACTIVITIES**

	<u>Un</u>	Temporarily Unrestricted Restricted			Total		
SUPPORT AND REVENUE							
Corporate funding	\$	72,155	\$	_	\$	72,155	
Government grants		54,000	·	_	•	54,000	
Foundation grants		397,564		_		397,564	
Program fees		103,162		_		103,162	
In-kind contributions		37,500		_		37,500	
Individual donations		185,026		_		185,026	
Other revenue		419		31		450	
Net assets released from restrictions:							
Restrictions satisfied by payments		27,000		(27,000)		<u>-</u>	
Total support and revenue and							
reclassifications		876,826		<u>(26,969</u> )		849,857	
FUNCTIONAL EXPENSES							
Program services		717,783		-		717,783	
Management and general		139,993		-		139,993	
Fundraising		7,123		<u> </u>		7,123	
Total functional expenses		864,899				864,899	
CHANGE IN NET ASSETS		11,927		(26,969)		(15,042)	
NET ASSETS							
Beginning of year		92,755		35,601		128,356	
End of year	\$	104,682	\$	8,632	\$	113,314	

## STATEMENT OF FUNCTIONAL EXPENSES

		Program Services	Ma	anagement and General	Fun	draising		Total
Salaries - officers	\$	93,292	\$	64,328	\$	_	\$	157,620
Salaries - other	•	142,561	•	47,065	•	_	•	189,626
Payroll taxes and related		32,571		13,958		_		46,529
Instruments and music supplies		21,821		-		_		21,821
Summer Series lunches		8,361		_		_		8,361
Teachers' fees		211,268		_		_		211,268
Musical events		37,800		_		_		37,800
Evaluations		57,181		_		_		57,181
Professional fees		18,946		_		_		18,946
Advertising and promotion		4,706		4,706		_		9,412
Website		2,632		, -		_		2,632
Insurance		10,839		1,913		_		12,752
Office supplies		, <u>-</u>		5,213		_		5,213
Storage		13,149		-		_		13,149
Travel and meetings		4,239		4,239		_		8,478
Fundraising		· -		-		9,975		9,975
Rent		3,000		3,000		, -		6,000
Depreciation		<u> 15,915</u>		<u> </u>		<u> </u>		<u> 15,915</u>
Total expenses		678,281		144,422		9,975		832,678
Percent		82%		17%		1%		100%

## STATEMENT OF FUNCTIONAL EXPENSES

		Program Services	M	anagement and General	Fun	ndraising		Total
Salaries - officers	\$	82,147	\$	51,635	\$	_	\$	133,782
Salaries - other	·	165,413	•	53,287	•	_	•	218,700
Payroll taxes and related		29,636		12,701		_		42,337
Instruments and music supplies		27,402		_		-		27,402
Summer Series lunches		12,358		-		-		12,358
Teachers' fees		221,018		-		-		221,018
Musical events		44,030		-		-		44,030
Evaluations		67,112		-		-		67,112
Professional fees		18,010		-		-		18,010
Advertising and promotion		3,781		3,781		-		7,562
Website		1,463		-		-		1,463
Board development		_		1,292		-		1,292
Insurance		12,836		2,265		-		15,101
Office supplies		_		6,011		-		6,011
Storage		6,009		-		-		6,009
Travel and meetings		5,416		5,416		-		10,832
Fundraising		-		-		7,123		7,123
Rent		3,000		3,000		-		6,000
Miscellaneous		-		605		-		605
Depreciation		<u> 18,152</u>		<del>_</del>				<u> 18,152</u>
Total expenses		717,783		139,993		7,123		864,899
Percent		83%	_	16%		1%		100%

## STATEMENTS OF CASH FLOWS

### Years Ended July 31, 2018 and 2017

	 2018	2017
OPERATING ACTIVITIES  Change in net assets  Adjustments to reconcile change in net assets to net cash and cash equivalents provided (used) by operating activities:	\$ (32,263)	\$ (15,042)
Depreciation Noncash contribution of equipment Noncash contribution of investments Unrealized gain on investments	 15,915 - - ( <u>568</u> )	 18,152 (25,500) (2,783) (388)
Changes in operating assets and liabilities: Grants receivable Accounts payable Accrued expenses Bank overdraft Due to related parties	(16,916) (24,900) 25,814 1,570 (3,692) 39,993	 (25,561) 10,083 14,017 (3,576) 3,692
Net cash and cash equivalents provided (used) by operating activities	21,869	(1,345)
INVESTING ACTIVITIES Purchases of equipment	 <u>-</u>	 (9,468)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	21,869	(10,813)
CASH AND CASH EQUIVALENTS Beginning of year	 8,632	 19,44 <u>5</u>
End of year	\$ 30,501	\$ 8,632

#### **NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Atlanta Music Project, Inc.** ("the Organization") is a Georgia non-profit organization established to provide intensive, tuition free music education to underserved youth in their neighborhood in the Metropolitan Atlanta area. The Organization's activities are supported primarily through public and private grants and other means of public support.

**Basis of Presentation** - The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. Restricted net assets are maintained in accordance with applicable donor stipulations. The Organization does not have any permanently restricted net assets.

**Financial Estimates** - The preparation of financial statements, in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

**Functional Allocation of Expenses** - The costs of providing the various programs and other activities are summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

**Contributions and Revenue** - Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

The Organization recognized revenue for certain services received at the fair value of those services. These services include professional services that require specialized skill and services that create a non-financial asset. The Organization receives donated services from unpaid volunteers. No amounts have been recognized in the accompanying statement of activities because the criteria for recognition have not been satisfied. Donations of equipment and investments are recorded as contributions at their estimated fair value at the date of donation.

Conditional grants are recorded as revenue in the year the conditions are met. The continuation of the grants is subject to certain requirements.

**Cash and Cash Equivalents** - The Organization considers all highly liquid investments with a maturity of three months or less when purchased to be "cash equivalents".

**Investments** - The Organization carries investments in marketable securities with readily determinable fair values in the Statements of Financial Position. Unrealized gains and losses are included in the change in net assets in the accompanying Statements of Activities.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

**Equipment** - Equipment is stated at cost and depreciated over its estimated useful lives using the straight-line or double declining method. Routine repairs and maintenance are charged to expense when incurred and renewals and betterments are capitalized. When property and equipment are retired or sold, the related cost and accumulated depreciation are removed from the respective accounts, and the resulting gains and losses are included in income.

The Organization reviews for impairment of long-lived assets in accordance with accounting standards. These standards require organizations to determine if changes in circumstances indicate that the carrying amount of its long-lived assets may not be recoverable. If a change in circumstances warrants such an evaluation, undiscounted future cash flows from the use and ultimate disposition of the asset, as well as respective market values, are estimated to determine if an impairment exists. Management believes that there has been no impairment of the carrying value of its long-lived assets at July 31, 2018 and 2017.

**Income Taxes** - The Organization is a nonprofit organization and is exempt from federal income taxes under Internal Revenue Code Section 501(c)(3). Accordingly, no provision for income taxes is presented in these financial statements. The Organization is not considered to be a private foundation.

Uncertainty in Tax Positions - Accounting standards require the evaluation of tax positions taken, or expected to be taken, in the course of preparing the Organization's tax returns, to determine whether the tax positions are "more-likely-than-not" of being sustained by the applicable tax authority. This statement provides that a tax benefit from an uncertain tax position may be recognized in the financial statements only when it is "more-likely-than-not" the position will be sustained upon examination, including resolution of any related appeals or litigation processes, based upon the technical merits and consideration of all available information. Once the recognition threshold is met, the portion of the tax benefit that is recorded represents the largest amount of tax benefit that is greater than 50 percent likely to be realized upon settlement with a taxing authority. Based on its review, management does not believe the Organization has taken any material uncertain tax positions, including any position that would place the Organization's exempt status in jeopardy, as of July 31, 2018.

**Subsequent Events** - The Organization has evaluated subsequent events through January 8, 2019, the date the financial statements were available to be issued.

**Reclassifications** - Certain prior year amounts have been reclassified to conform with current year presentation.

#### **NOTE 2 - EQUIPMENT, NET**

	 2018	2017		
Musical instruments Vehicle Computer equipment	\$ 116,678 41,223 10,381	\$ 116,6° 41,2° 10,3°	23	
Total cost Less accumulated depreciation	 168,282 70,544	168,2 54,6		
	\$ 97,738	\$ 113,6	53	

#### **NOTE 3 - FAIR VALUE MEASUREMENTS**

Fair values of the Organization's financial assets measured on a recurring basis at July 31, 2018 and 2017 are as follows:

			2	2018			
	Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2	Signif Unobse !) Inputs (L	rvable	1	「otal
Assets							
Common stock	\$	3,739	\$	<u>-</u> \$	<u>-</u>	\$	3,739
			2	2017			
		d Prices in	Cinnificant	Ciamit	inant		
		e Markets dentical	Significant Other Observab	Signif le Unobse			
		dentical s (Level 1)	Inputs (Level 2			7	Total
Assets		s (Level I)	Inputs (Level 2	) Inputs (L	<u> Level 3)</u>		Otal
Common stock	¢	2 171	¢	¢		<b>c</b>	2 171
Common Stock	<u>a</u>	3,171	Φ	<u>-</u>		Φ	3,171

Assets carried at fair value are classified and disclosed in one of the following three categories:

Level 1 - Valuations are based on quoted market prices in active markets for identical assets.

Level 2 - Valuations are based on observable market information, including quoted prices from actual market transactions for similar assets in markets that are not active.

Level 3 - Valuations are based on prices or valuation techniques that require significant assumptions that are not observable in the market.

#### **NOTE 4 - TEMPORARILY RESTRICTED NET ASSETS**

Temporarily restricted net assets at July 31, 2018 and 2017 consist of the following:

	 2018	2017		
Successful education - Kindezi School	\$ 8,663	\$	8,632	

#### **NOTE 5 - DUE TO RELATED PARTIES**

Due to related parties at July 31, 2018 consists of cash loans to the Organization from board members. The amounts are due on demand and are without interest.